



# MANAGERIAL TOOLS AND TIPS IN AN UNCERTAIN CLIMATE AND MARKET

*Brought to you by:*

**K-State Beef Extension Team**

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# MANAGERIAL TOOLS AND TIPS IN AN UNCERTAIN CLIMATE AND MARKET

- Current Weather Situation and Forecast
  - Mary Knapp, Kansas State Climatologist
- Preparing for Heat Stress Events
  - Dr. AJ Tarpoff, Asst. Professor, Dept. of Animal Sciences & Industry
- Use of BeefBasis.com for Making Calf Management and Market Decisions
  - Dr. Dale Blasi, Professor, Dept. of Animal Sciences and Industry
  - Dr. Glynn Tonsor, Professor, Dept. of Agricultural Economics

*Please use the Question and Answer window in Zoom to post questions to our panelists.*



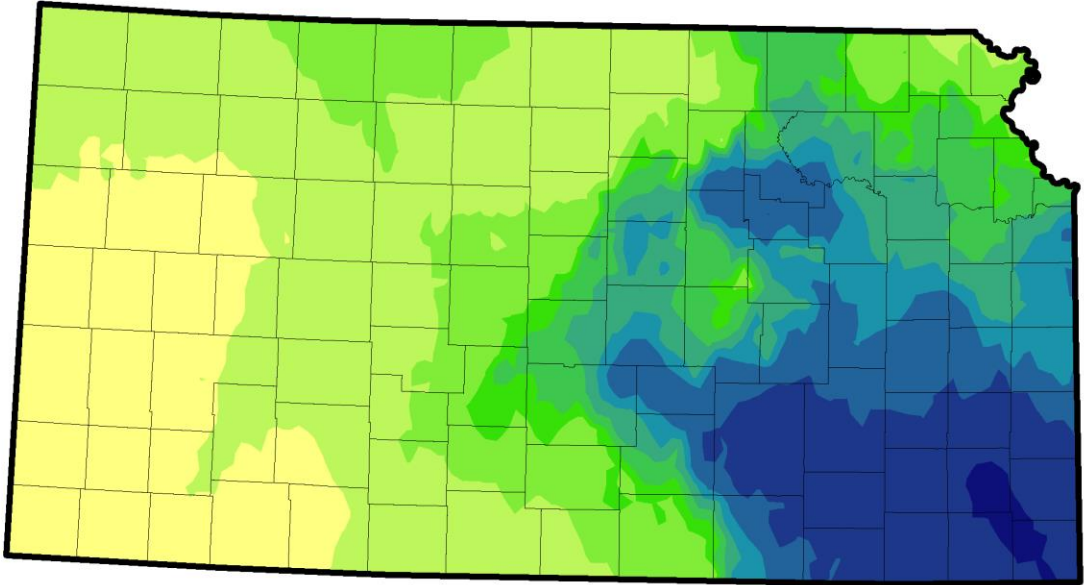
# WEATHER PREVIOUS CONDITIONS AND OUTLOOKS

Mary Knapp  
Kansas State Climatologist

# MAY PRECIPITATION

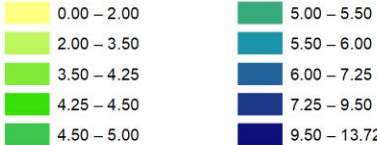


Monthly Precipitation Summary  
May 1 - May 31, 2020



0 25 50 100 Miles

Total Precipitation (Inches)

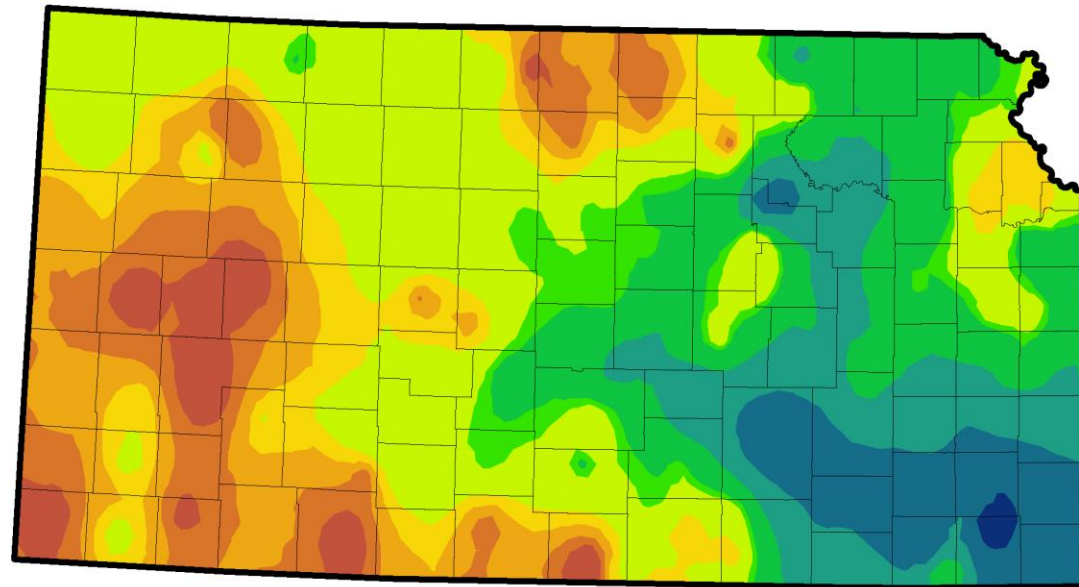


Produced by Weather Data Library  
Department of Agronomy  
Kansas State University



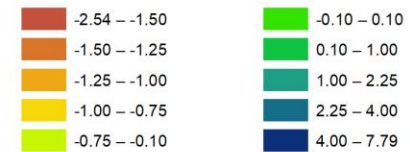
# DEPARTURE FROM NORMAL

Departure from Normal Monthly Precipitation  
May 1 - May 31, 2020



0 25 50 100 Miles

Departure from Normal Precipitation (Inches)



Produced by Weather Data Library  
Department of Agronomy  
Kansas State University

# CURRENT DROUGHT STATUS

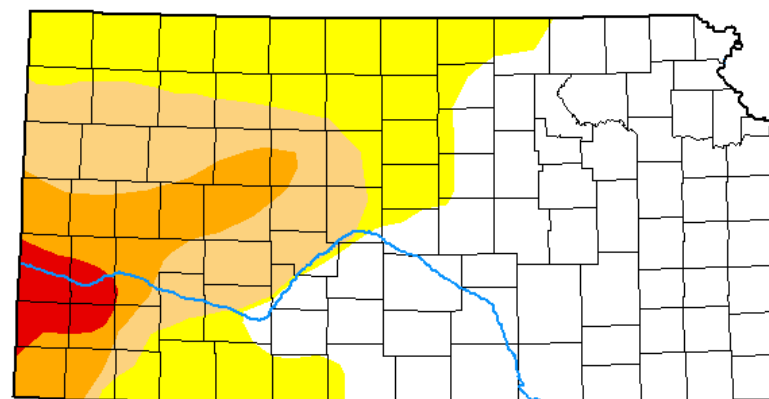


## U.S. Drought Monitor Kansas

June 2, 2020

(Released Thursday, Jun. 4, 2020)

Valid 8 a.m. EDT



Drought Conditions (Percent Area)

	None	D0	D1	D2	D3	D4
<b>Current</b>	49.84	22.70	15.83	9.03	2.60	0.00
<b>Last Week</b> <i>05-26-2020</i>	49.84	22.70	15.83	9.15	2.49	0.00
<b>3 Months Ago</b> <i>03-03-2020</i>	85.54	8.43	4.01	2.02	0.00	0.00
<b>Start of Calendar Year</b> <i>12-31-2019</i>	67.13	22.98	5.67	4.22	0.00	0.00
<b>Start of Water Year</b> <i>10-01-2019</i>	81.26	13.82	4.91	0.00	0.00	0.00
<b>One Year Ago</b> <i>06-04-2019</i>	100.00	0.00	0.00	0.00	0.00	0.00

Author:

Curtis Riganti  
National Drought Mitigation Center



[droughtmonitor.unl.edu](https://droughtmonitor.unl.edu)

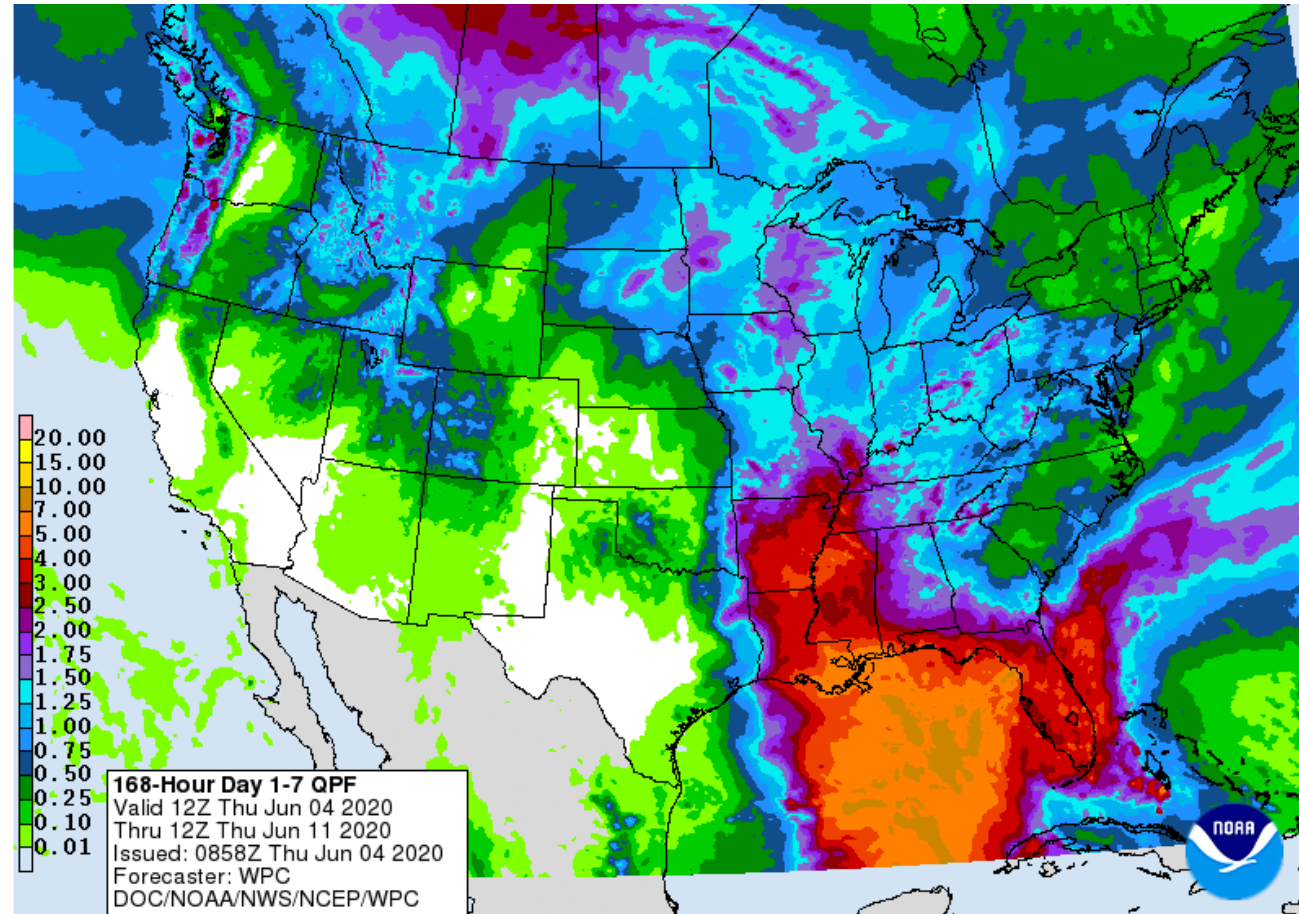
Intensity:

None	D2 Severe Drought
D0 Abnormally Dry	D3 Extreme Drought
D1 Moderate Drought	D4 Exceptional Drought

The Drought Monitor focuses on broad-scale conditions. Local conditions may vary. For more information on the Drought Monitor, go to <https://droughtmonitor.unl.edu/About.aspx>



# 7 DAY PRECIPITATION OUTLOOK

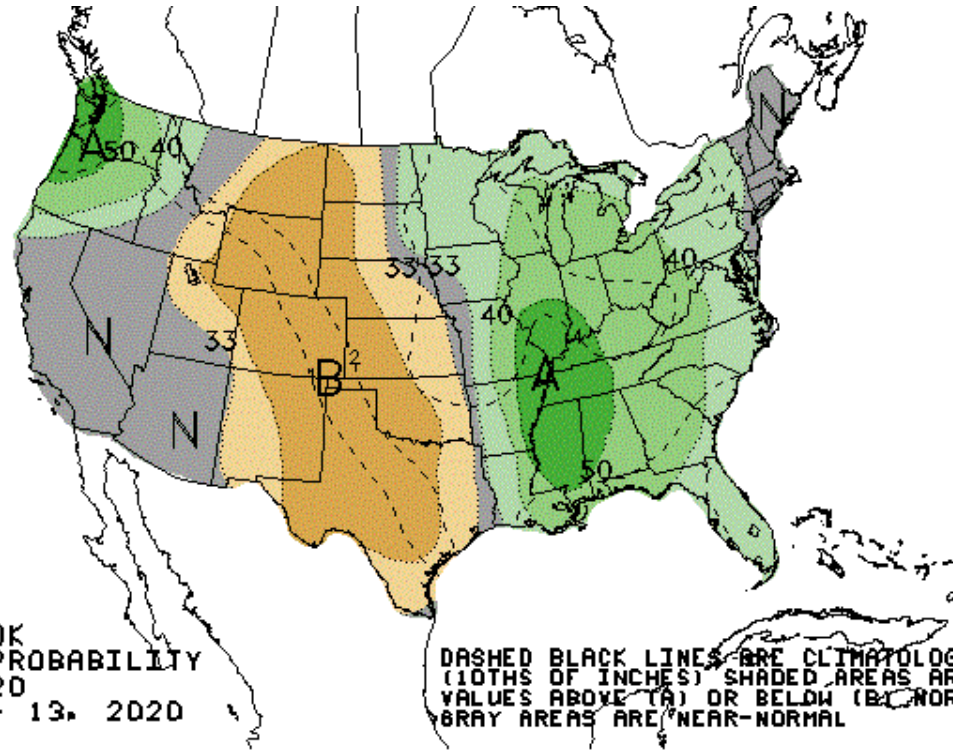




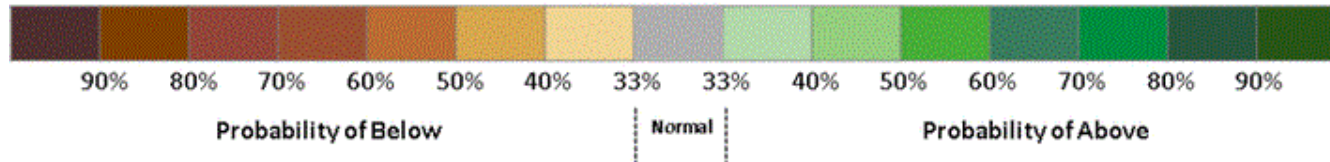
# 6-10 DAY OUTLOOK



6-10 DAY OUTLOOK  
PRECIPITATION PROBABILITY  
MADE 3 JUN 2020  
VALID JUN 09 - 13, 2020



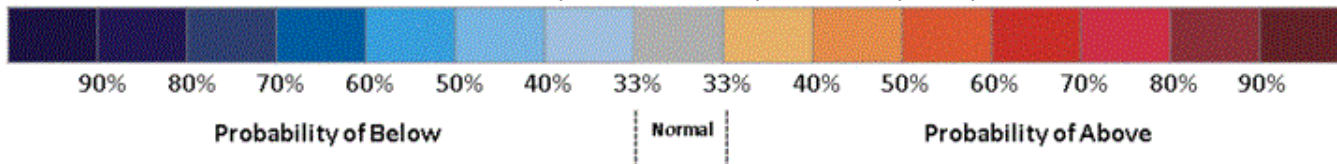
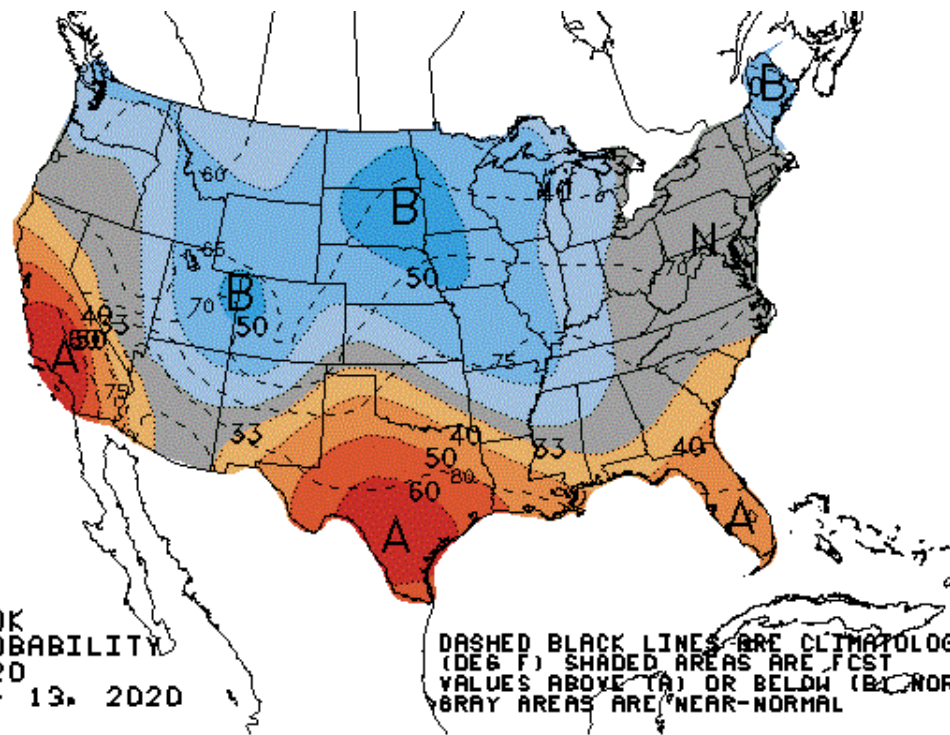
DASHED BLACK LINES ARE CLIMATOLOGY  
(10THS OF INCHES) SHADED AREAS ARE FCS  
VALUES ABOVE (A) OR BELOW (B) NORMAL  
GRAY AREAS ARE NEAR-NORMAL



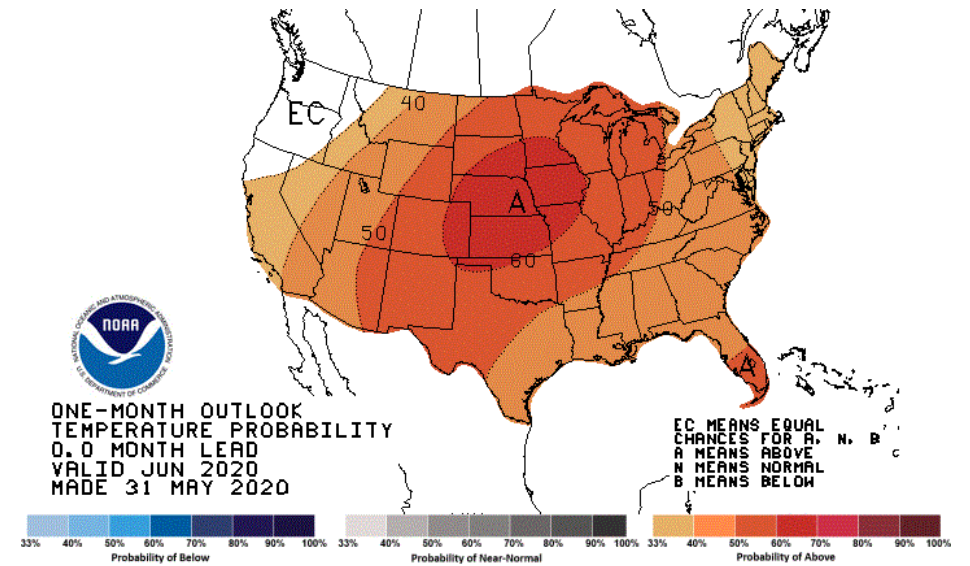
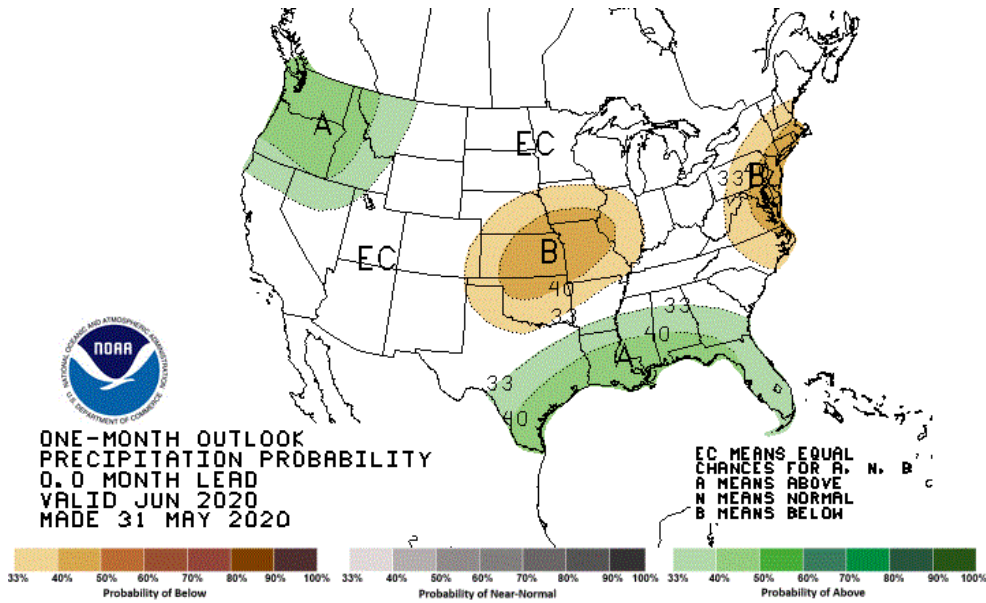
# 6-10 DAY OUTLOOK



6-10 DAY OUTLOOK  
TEMPERATURE PROBABILITY  
MADE 3 JUN 2020  
VALID JUN 09 - 13, 2020



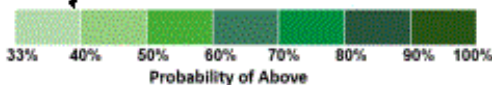
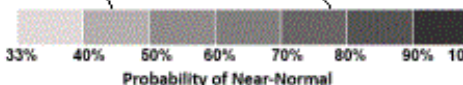
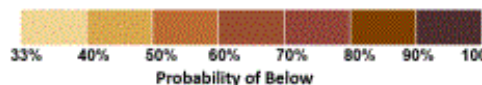
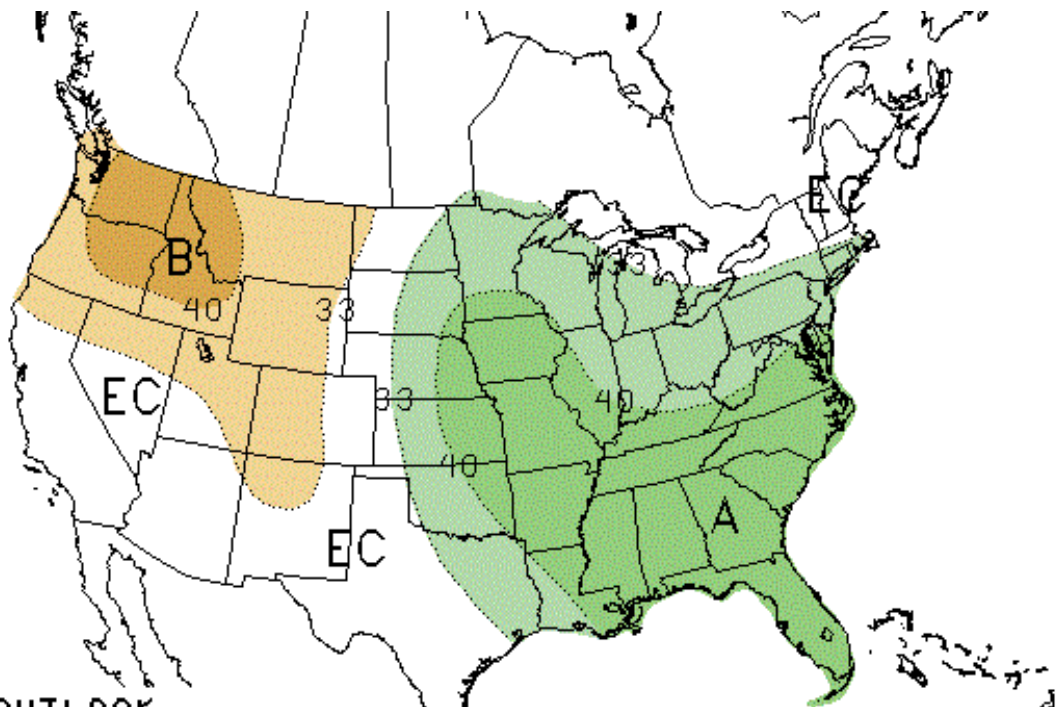
# JUNE OUTLOOKS



# SUMMER OUTLOOK



THREE-MONTH OUTLOOK  
PRECIPITATION PROBABILITY  
0.5 MONTH LEAD  
VALID JJA 2020  
MADE 21 MAY 2020

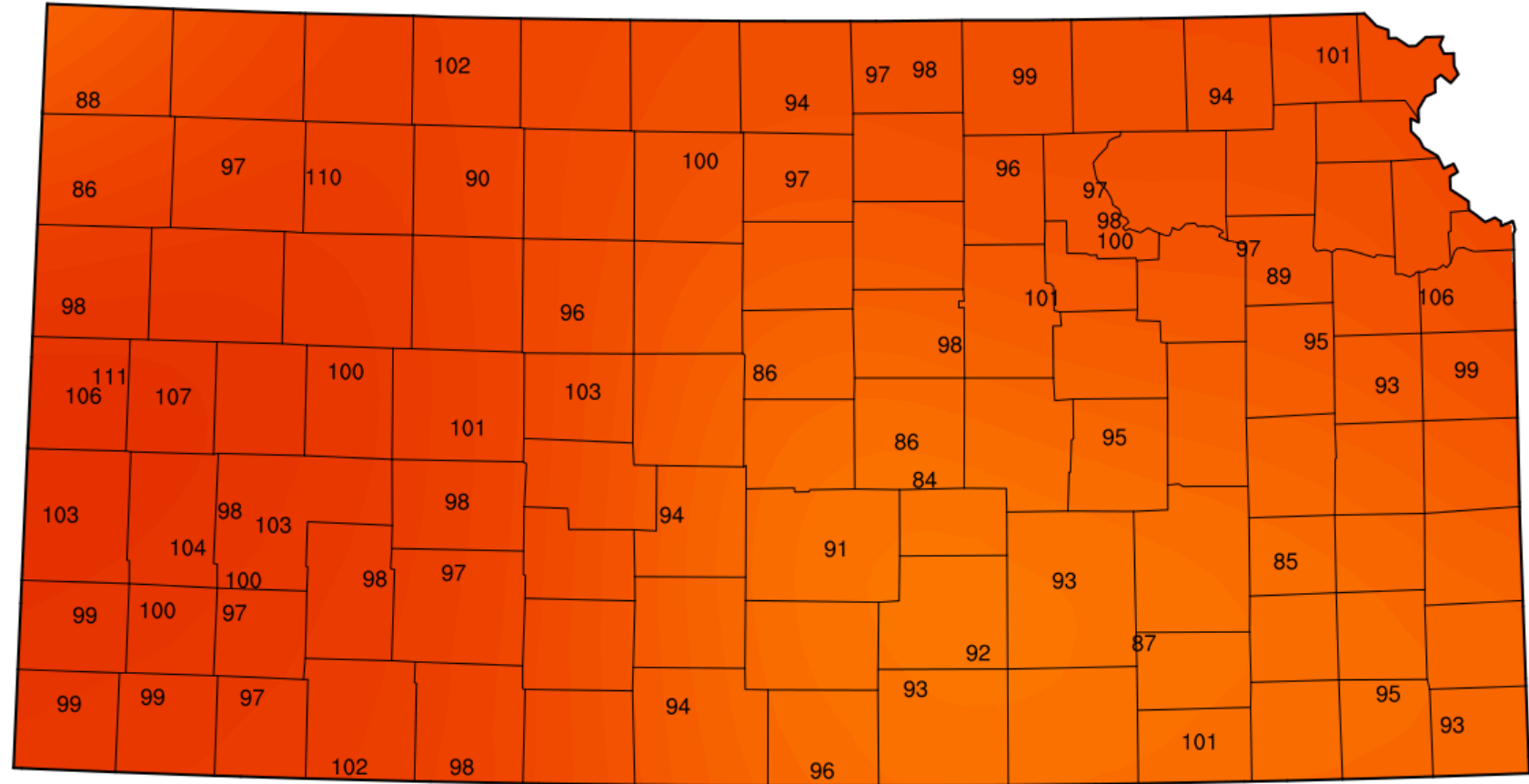


# TOOLS

- Animal Comfort Index
  - <http://mesonet.k-state.edu/agriculture/animal/>
- GrassCast
  - <https://grasscast.unl.edu/>

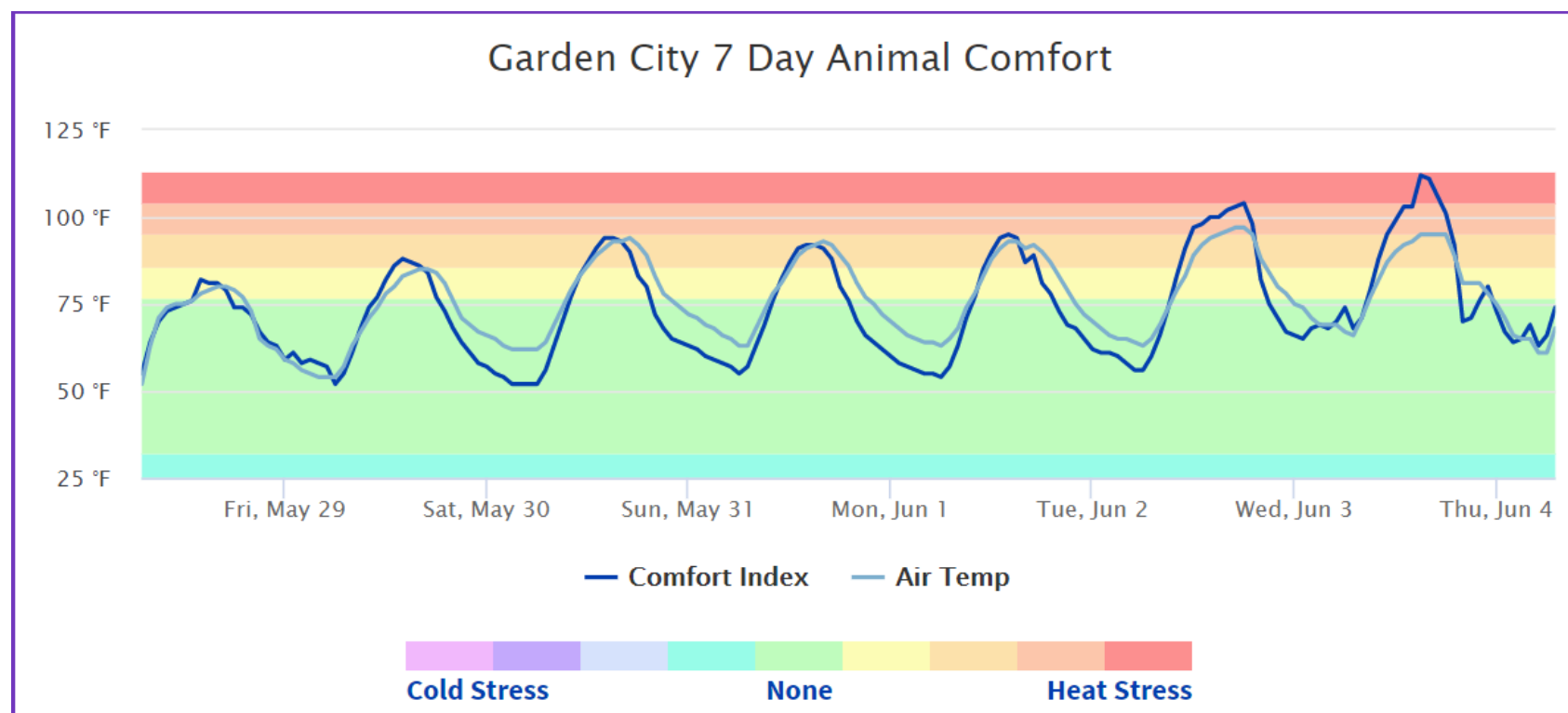


# ANIMAL COMFORT INDEX



Kansas Mesonet - Comfort Index at 2020-06-02 14:32 (CST)

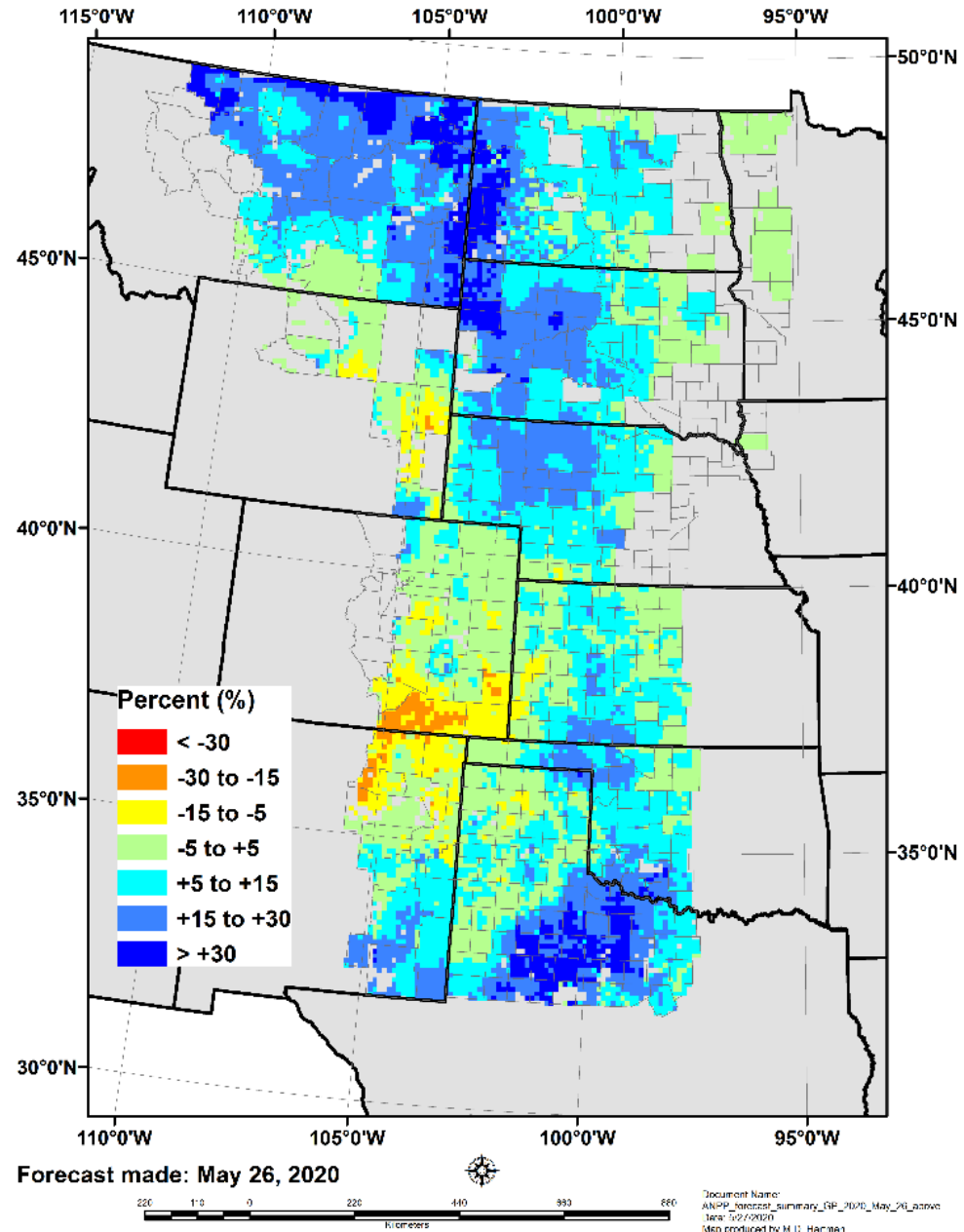
# ANIMAL COMFORT INDEX





# GRASS-CAST

Percent Change in 2020 Predicted ANPP compared to 1982-2019 mean ANPP  
Assuming Above Normal Precipitation from May 26 to August 31

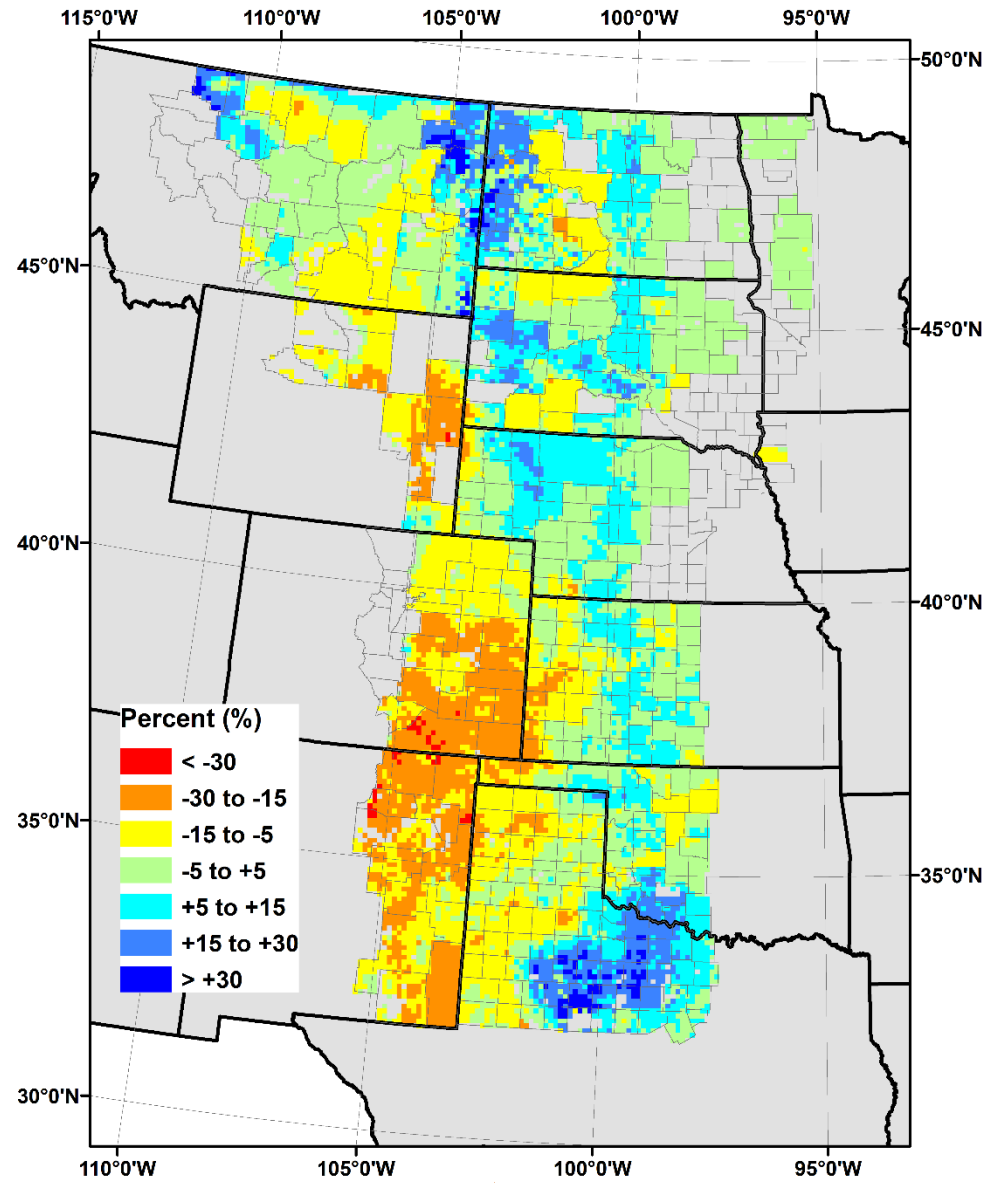






# GRASS-CAST

Percent Change in 2020 Predicted ANPP compared to 1982-2019 mean ANPP  
Assuming Normal Precipitation from May 26 to August 31



Forecast made: May 26, 2020



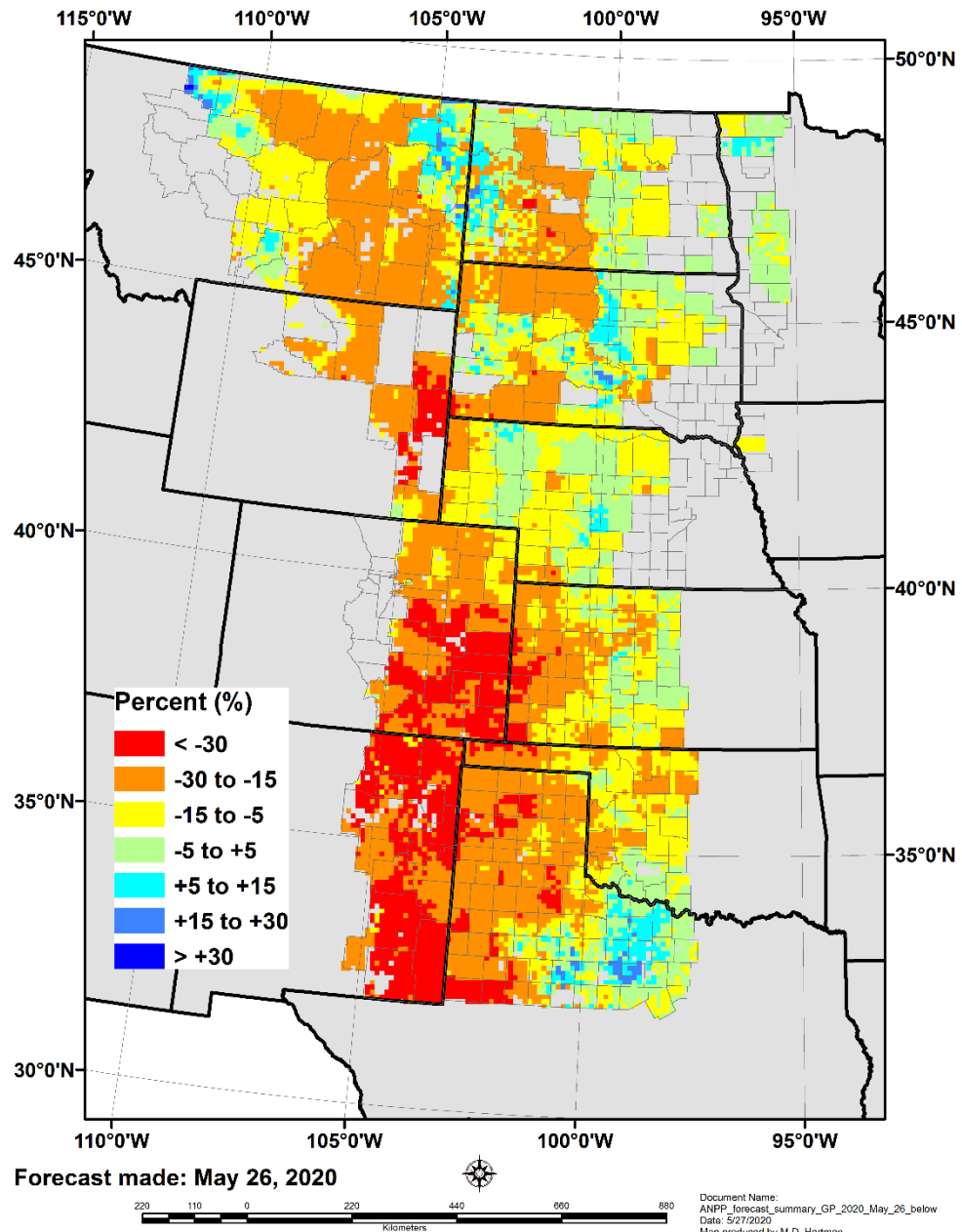
Document Name:  
ANPP\_forecast\_summary\_GP\_2020\_May\_26\_avg  
Date: 5/27/2020  
Map produced by M. D. Hartman





# GRASS-CAST

Percent Change in 2020 Predicted ANPP compared to 1982-2019 mean ANPP  
Assuming Below Normal Precipitation from May 26 to August 31



# LINKS

- Weather Outlooks
  - <https://www.cpc.ncep.noaa.gov/>
- Kansas Mesonet
  - <http://mesonet.k-state.edu/> (main page)
  - <http://mesonet.k-state.edu/agriculture/animal/> (comfort index)
- Grass-Cast
  - <https://grasscast.unl.edu/>



# CONTACT INFORMATION

- Mary Knapp
- Weather Data Library/Kansas Mesonet
- 2004 Throckmorton Hall
  - Email: [Mknapp@ksu.edu](mailto:Mknapp@ksu.edu)
  - Office: 785-532-7019
  - Cell: 785-313-1562





# PREPARING FOR HEAT STRESS EVENTS

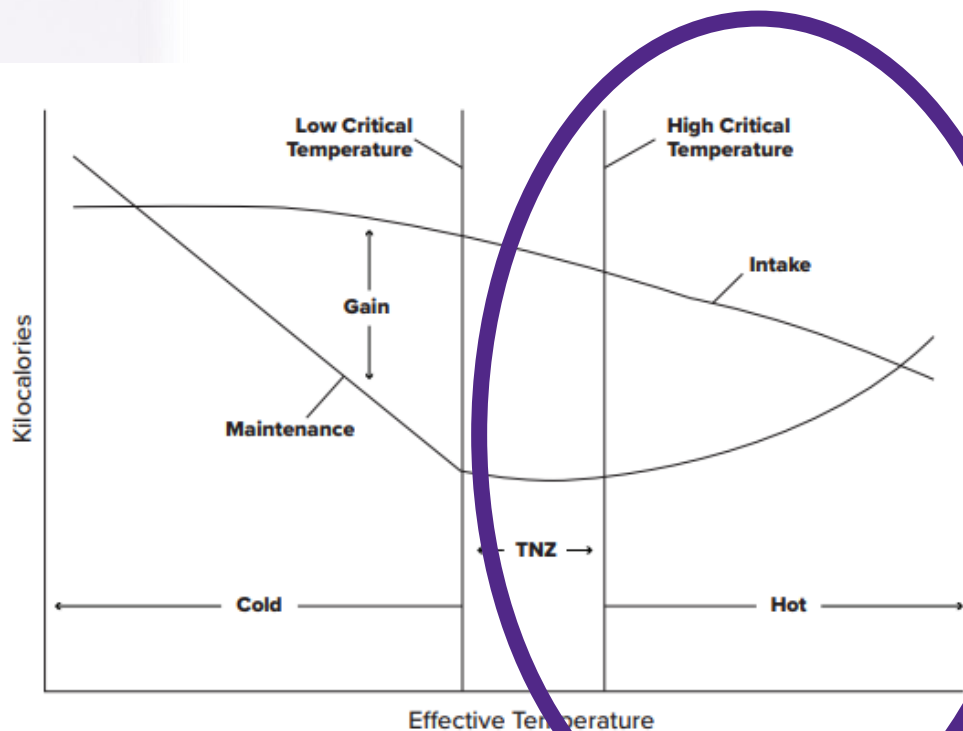
A.J. Tarpoff

Beef Extension Veterinarian

Kansas State University

Animal Sciences and Industry

# HEAT STRESS IMPACT ON CATTLE



Effective of temperature on rate of feed intake, maintenance energy requirement, and gain.  
Source: Ames (1980)

- ~\$369 Million/year in losses to the Beef Industry (St. Pierre et al 2003 study)
- Decrease Intake
- Increase Maintenance
- Potential for Mortality
- Decreased Fertility

<sup>1</sup> Bond, T.E., W.N. Garrett, B.L. Gibbs and S.B. Morrison. 1970. Comparative effects of mud, wind and rain on beef cattle performance.

# PREPARING FOR HEAT STRESS EVENTS

- Monitoring Tools
  - THI Index
  - Heat Stress Outlook
  - Kansas Mesonet
- Building and Implementing a Plan



# TEMPERATURE HUMIDITY INDEX

**Beef Cattle Temperature Humidity Index**

		Relative Humidity (%)											
		30	35	40	45	50	55	60	65	70	75	80	85
Temperature(°F)	100	84	85	86	87	88	90	91	92	93	94	95	97
	98	83	84	85	86	87	88	89	90	91	93	94	95
	96	81	82	83	85	86	87	88	89	90	91	92	93
	94	80	81	82	83	84	85	86	87	88	89	90	91
	92	79	80	81	82	83	84	85	85	86	87	88	89
	90	78	79	79	80	81	82	83	84	85	86	86	87
	88	76	77	78	79	80	81	81	82	83	84	85	86
	86	75	76	77	78	78	79	80	81	81	82	83	84
	84	74	75	75	76	77	78	78	79	80	80	81	82
	82	73	73	74	75	75	76	77	77	78	79	79	80
	80	72	72	73	73	74	75	75	76	76	77	78	78
	78	70	71	71	72	73	73	74	74	75	75	76	76
76	69	70	70	71	71	72	72	73	73	74	74	75	

**Temperature Humidity Index (THI)**

Normal <75	Alert 75-78	Danger 79-83	Emergency >84
------------	-------------	--------------	---------------

- Snapshot in time
- Temperature/Humidity easily acquired from local weather forecast
- Charts found in the National BQA Manual

<https://beef.unl.edu/handling-cattle-through-high-heat-humidity-indexes>



# WHAT ABOUT OTHER FACTORS?

- Temperature
- Humidity
- **Wind speed**
- **Solar radiation (cloud cover)**
- **Cumulative Heat Load**
  - Night time cooling



# USMARC FORECASTING TOOL

## U.S. Meat Animal Research Center: Clay Center, NE

[Research](#) ▾ [People](#) ▾ [WGS](#) ▾ [USMARC Research Units](#) ▾

[ARS Home](#) » [Plains Area](#) » [Clay Center, Nebraska](#) » [U.S. Meat Animal Research Center](#) » [Docs](#) » [Heat Stress](#) » [Main](#)



### Related Topics

### Forecast Maps

### About Cattle Heat Stress

[Forecasting Heat Stress](#)

[Impact Of Heat Stress](#)

[Cattle Risk Factors](#)

[Environmental Risk Factors](#)

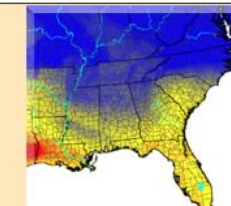
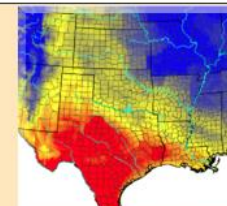
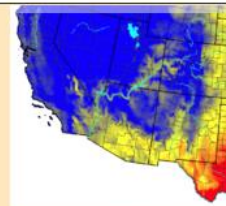
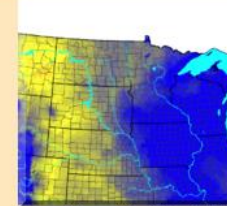
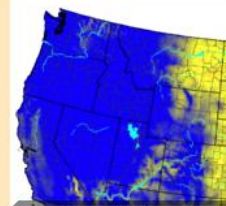
[Recognizing Heat Stress](#)

[Actions To Minimize Heat Stress](#)

[Disclaimer](#)

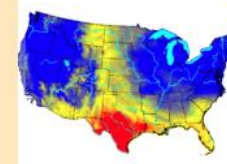
Forecast Originated on Tuesday, May. 19, 2020

Click on a region for the 7 day forecast.



USDA

United States  
Department of Agriculture  
Agricultural Research Service



Heat stress forecasts produced as a partnership of USDA-ARS with National Oceanic & Atmospheric Administration (NOAA) National Weather Service



<https://www.ars.usda.gov/plains-area/clay-center-ne/marc/docs/heat-stress/main/>



# USMARC FORECASTING TOOL

USDA Agricultural Research Service  
U.S. DEPARTMENT OF AGRICULTURE

[ARS Home](#) | [About ARS](#) | [Contact Us](#)

U.S. Meat Animal Research Center: Clay Center, NE

[Research](#) ▾ [People](#) ▾ [WGS](#) ▾ [USMARC Research Units](#) ▾

[ARS Home](#) » [Plains Area](#) » [Clay Center, Nebraska](#) » [U.S. Meat Animal Research Center](#) » [Docs](#) » [Heat Stress](#) » [Main](#)



## Related Topics

### Forecast Maps

### About Cattle Heat Stress

[Forecasting Heat Stress](#)

[Impact Of Heat Stress](#)

[Cattle Risk Factors](#)

[Environmental Risk Factors](#)

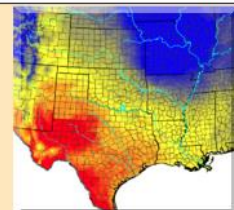
[Recognizing Heat Stress](#)

[Actions To Minimize Heat Stress](#)

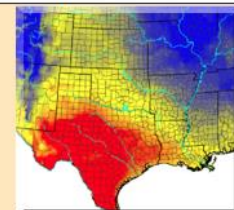
[Disclaimer](#)

Forecast Originated on Monday, May. 18, 2020

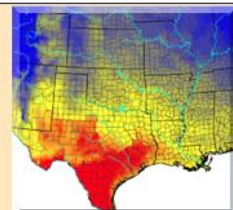
Click on a day for the detailed forecast map.



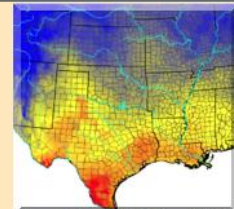
Mon, May. 18, 20 200518



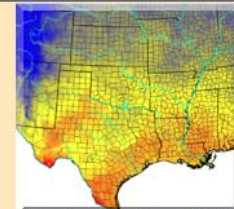
Tue, May. 19, 20 200518



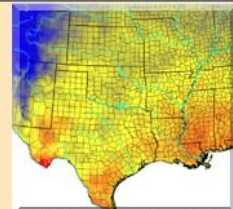
Wed, May. 20, 20 200518



Thu, May. 21, 20 200518

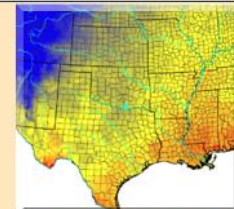


Fri, May. 22, 20 200518



Sat, May. 23, 20 200518

  
United States  
Department of Agriculture  
Agricultural Research Service



Heat stress forecasts produced as a partnership of USDA-ARS with National Oceanic & Atmospheric Administration (NOAA) National Weather Service



# KANSAS MESONET ANIMAL COMFORT INDEX



## KANSAS STATE UNIVERSITY

### Animal Comfort

Ashland 8S

Station Metadata

**Current Observations**

Stress Level Severe

Comfort Index 96°F

Temperature 80°F

Windspeed 2 mph

Rel. Humidity 39 %

Solar Radiation 874 W/m<sup>2</sup>

Last Observed 03:10 PM CDT

Change Station ▼

Change Map ▼

Page Tour

### Comfort Index










Mesonet Data - Comfort Index at May 18 2020 15:10 (CDT)

Table						
Data as of Mon May 18 2020 15:10 (CDT) -- Click column headers to sort data						
Station	Comfort Index		Observations			
	Stress Level	Index (°F)	Air Temp (°F)	Wind (mph)	RH (%)	Solar (W/m <sup>2</sup> )
Ashland 8S	Severe	96	80	2	39	874
Ashland Bottoms	No Stress	76	68	7	50	1013
Belleville 2W	No Stress	75	72	11	40	915
Burlington	No Stress	75	68	5	57	691

- <https://mesonet.k-state.edu/agriculture/animal/>
- 65 local observations
- Gives updated readings every hour

# ANIMAL COMFORT INDEX

Heat and cold stress level categories for the cattle comfort advisor:

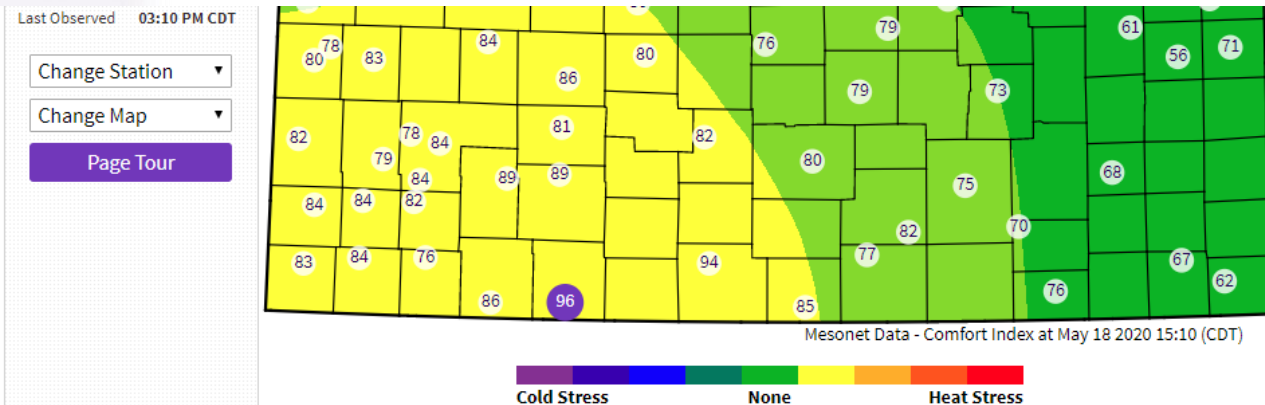
Comfort level	Map indicator	Index Value, °F	General Interpretation
Heat Danger		> 105	Animal deaths may exceed 5%
Heat Caution		> 95 to 105	Decreased production, 20% or more Reduced conception, as low as 0%
Heat Caution		> 85 to 95	Decreased production, 20% or more Reduced conception, as low as 0%
Comfortable		77 to 85	
Comfortable		32 to 77	
Comfortable		15 to 32	
Cold Caution		< 15 to -20	18 to 36% increase in dry matter intake
Cold Danger		< -20 to -40	
Cold Danger		< -40	

Adapted from:

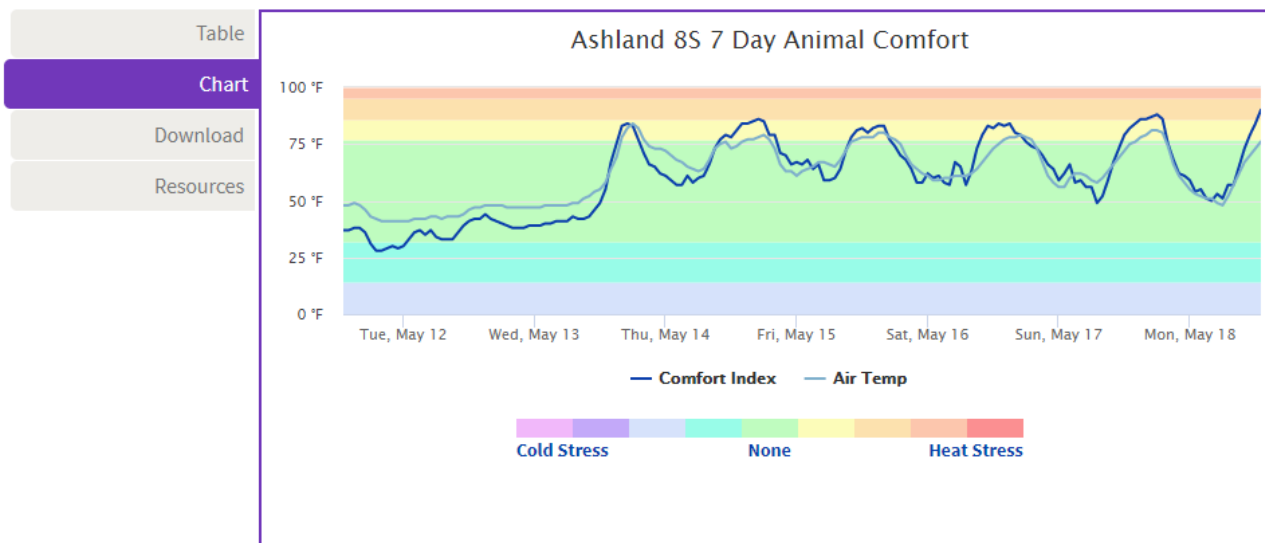
[https://www.mesonet.org/images/site/Using%20the%20Mesonet%20Cattle%20Comfort%20Advisor\(1\).pdf](https://www.mesonet.org/images/site/Using%20the%20Mesonet%20Cattle%20Comfort%20Advisor(1).pdf)

- Values for Heat and Cold Stress
- Numerical Values different than THI

# KANSAS MESONET ANIMAL COMFORT INDEX



- 7 Day Animal Comfort
- Able to monitor night time cooling time



# FORECASTING HAS LIMITATIONS

- Individuals can be affected differently
- BCS
- Hair coat (winter/summer)
- Hair color
- Previous health insults (BRD)



# HOW DO CATTLE DISSIPATE HEAT?

- Cattle much less efficient than other species
- Evaporative cooling\*\*\*\*\*
  - Respiratory
  - Sweating (only sweat 10% of what people do)
    - Breed and color variation
- Cattle internal temp peaks **2 hours after environmental peak**
- Takes at least **6 hours to dissipate the heat load**
  - Accumulative heat load
    - Multiple days of heat stress
    - Not able to dissipate the heat load over night





# FORMULATING A PLAN

- Develop a protocol
- Educate the crew
- Implement when Forecast Tools dictate
  - 2 consecutive days of emergency daytime heat indexes or,
  - No nighttime cooling for 2 days



# MANAGEMENT CONSIDERATIONS

- Cattle Handling
  - Never process, handle, or load during heat of day
  - Finish up by 10:00am
- Feeding
  - Rumen is a massive heat vat!
  - 70% of daily feed offering delivered as late in the afternoon as possible
    - Reduces feeding activity during peak thermal period
    - Allows max heat of digestion to occur overnight
      - Occurs **4-6 hours after feeding**



# RATION COMPOSITION AND HEAT PRODUCTION



High

- High fiber roughages
- low quality hay or straw

Mod

- Grains/highly digestible roughages
- silage

Low

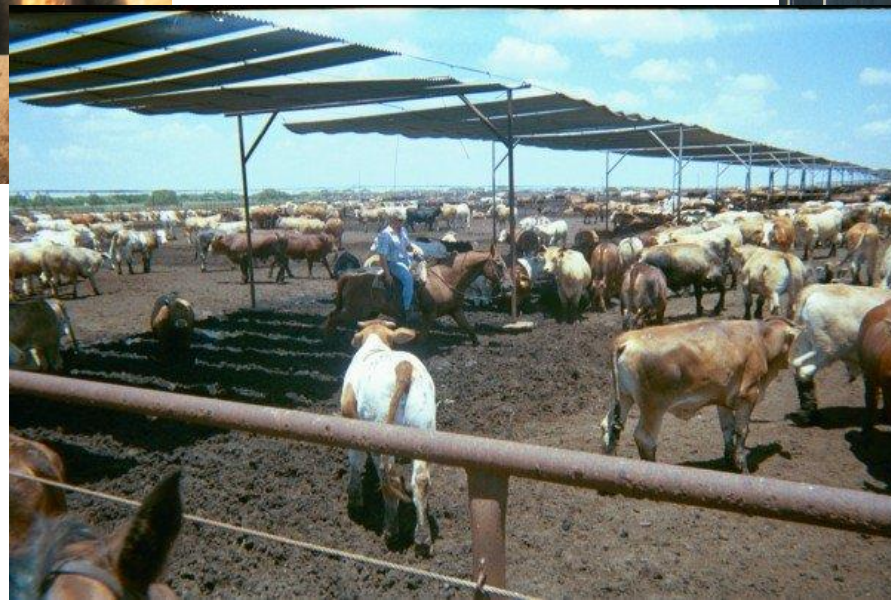
- Fats
- Oils

# OTHER MANAGEMENT CONSIDERATIONS

- Reduce pen stocking density
  - Split fat pens if space available
    - Double trough space for water availability
    - Reduces crowding
    - Reduces bedding pack heat load
      - Less animal heat over same area
- Due to current market conditions, this may not be possible



# PEN ENVIRONMENT



# SPRINKLERS

- Can be useful if used correctly
- Wet the animal and pen/Don't mist
  - Droplet size matters (150 micron diameter)
- Very early in morning or overnight
  - Helps with overnight cooling before peak heat load
  - **Cools pen floor**
- Not for use in the middle of the day
  - Increases humidity in the pen microenvironment



# BEDDING??



Treatment	Avg. Face Temp (°F)	Ambient Temp (°F)
Bare Floor	137	97
6" Manure	137	97
6" Straw	112	97

# WATER CONSUMPTION

- Rules of Thumb (not exact calculations)
  - 3x DMI in Fall, Winter, Spring
  - 5x DMI in Summer
- Perspective:
  - 2x greater water consumption at 90°F compared to 70°F





# WATER AVAILABILITY

- Trough space
  - 2-3in of linear trough space per head during heat stress
- Volume
  - Many waterers have summer and winter capacity levels
- Water supply lines
  - Pressure and flow capacity
    - Proper refill time to trough
    - Some suggestions say 1.1% body weight of the cattle per hour
      - Or 1.5 gal/hr for a 1000lb animal



# QUESTIONS?



# USE OF BEEFBASIS.COM FOR MAKING CALF MANAGEMENT AND MARKET DECISIONS

Dr. Dale Blasi, Professor, Dept. of Animal Sciences and Industry

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# United States Drought Monitor

[Current Map](#)

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[Summary](#)

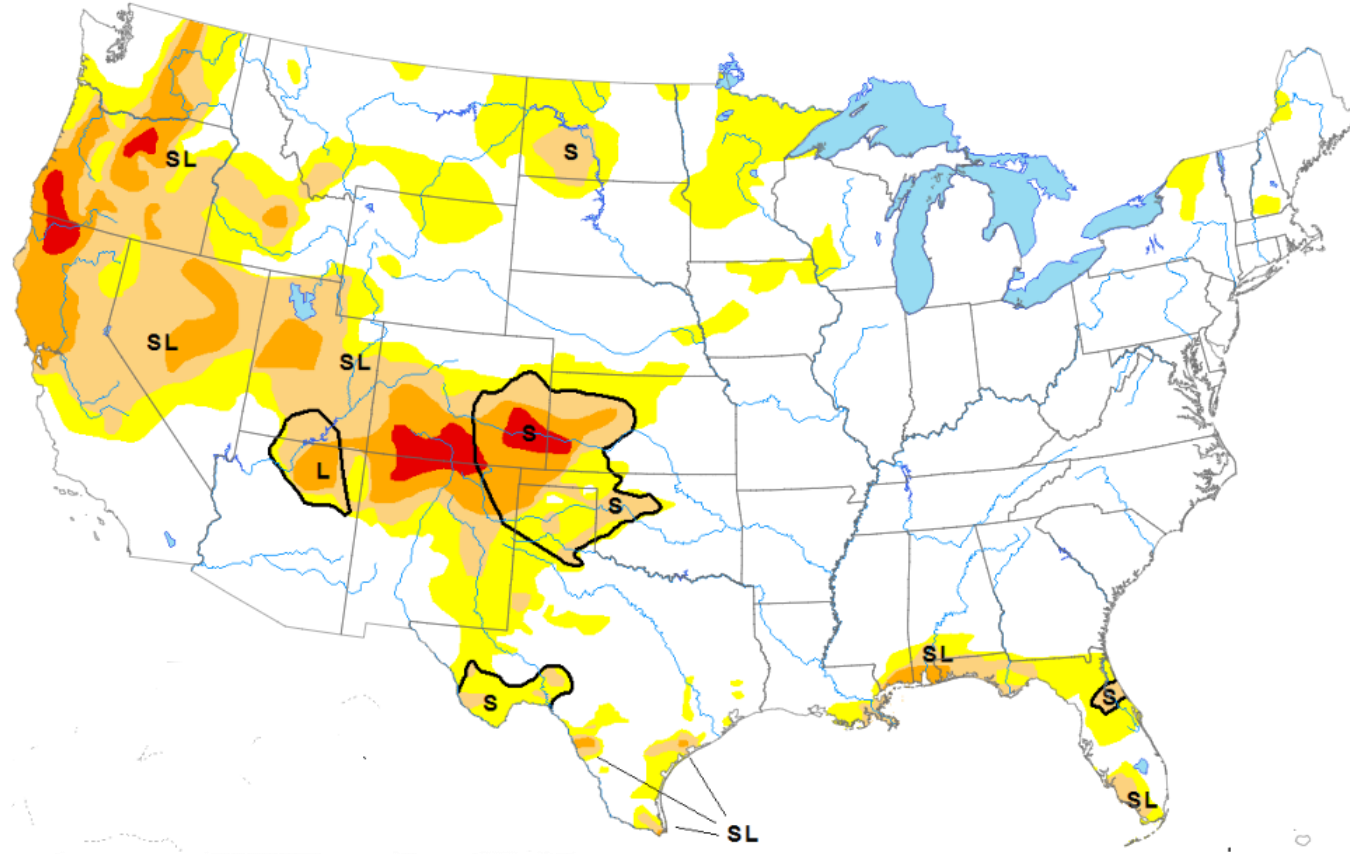
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**Map released: May 28, 2020**

Data valid: May 26, 2020



# MARKET VOLATILITY: BE PREPARED

- Existing Pasture conditions?
  - Your “typical” weaning date
- Forage inventory on hand
  - Herd size – some added flexibility
- Early weaning – pre-weaning immunization measures
- Existing facilities/equipment/labor



### Instant Price Forecast ?

Date	State	Location
Sex	Frame	Muscling
Weight	Head	
Feeder Cattle Future Prices (\$/cwt)	Corn Future Prices (\$/bu)	

[Start Over](#)

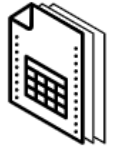
**Submit**

### Find the Right Tool

[Start Over](#)



Analysis Tools



Data Tools



### Industry Expertise

With over 25 years of experience in managing and marketing cattle, the BeefBasis team can help you solve today's market uncertainties.



### Data and Analytics

Fast and easy access to the information and tools needed to improve your buying and selling decisions.



### We Have Your Back

Want a private consultation? We've got you covered – click here.

## Analytics

BeefBasis.com offers a range of decision-support tools designed to improve your marketing decisions.

### Our Analytics Tools

 Price Forecasting

 BasisMap 8-Week

 BasisMap 16-Week

 BasisMap 24-Week

 Hedge Analysis

 Ration Calculator

 Value of Gain



## By-Product Feed Price Listing

April 30, 2020

Company Name & Address	Feed	Price/Ton	Price Quote Notes
5 ADM 540 South Street Lincoln, NE 68501 Tom KC/Ark City/Minneapolis-Lloyd Lincoln Tom/Lexi 866-268-6196	Wheat midds	\$140.00	4/30/2020 FOB Arkansas City KS
	Wheat midds	\$170.00	FOB Lincoln
	Wheat midds	\$145.00	FOB Minneapolis MN All quotes bulk \$140-150
	Wheat midds, pelleted	\$155.00	FOB Arkansas City KS (limited supply)
10 CyberAg Feed Co., Inc. Box 12707 N. Kansas City, MO 64116 Ann Shippee 1-800-892-5859 ann.cyberag@gmail.com	Cottonseed hulls, sacked	\$245.00	4/2/2020 FOB Jonestown MS (45s) (\$220 Apr-Sep)
	Cottonseed Pellets	\$150.00	
11 Diversified Ingredients 143 W. Clinton Place St. Louis, MO 63122 Greg McArthur 636-200-9024/Cell 314-650-9772 636-200-9099 gmcarthur@diversifiedingredients.com	Alfalfa pellets	\$225.00	1/16/2020 FOB St Louis MO
	Cereal Tailings	call	FOB Perryville MO
	Rice Bran	call	FOB St Louis MO (BAGGED Call)
	Rice Hulls	\$65.00	FOB St Louis MO
15 Livestock Nutrition Center - LNC 20077 11th A	DDG Pellets	\$258.00	4/30/2020 FOB KC MO, only spot available



Feed Cost

Natural Feeding

Share Lease

Creep Feed

## FEED COST COMPARISON

This tool helps producers evaluate the relative costs of two different feedstuffs. [Additional information](#) is available on iGrow.

### Feedstuff #1

Preset

Distillers Grain, Corn, Wet

Cost of Feed

80 \$ / Unit

Size of Unit

2000 lbs

Trucking Cost per Mile

4 \$

Number of Miles

300 miles

Tons per Load

25 tons

Dry Matter

36 %

### Feedstuff #2

Preset

Wheat Middlings

Cost of Feed

160 \$ / Unit

Size of Unit

2000 lbs

Trucking cost per mile

4 \$

Number of Miles

170 miles

Tons per Load

25 tons

Dry Matter

89 %

## Feed Cost Results

	Distillers Grain, Corn, Wet	Wheat Middlings	Max Price for Wheat Middlings
Feed Cost per Ton (As Fed)	\$80.00	\$160.00	
Shipping Cost per Load	\$1,200.00	\$680.00	
Shipping Cost per Ton	\$48.00	\$27.20	
Total Cost per Ton As Fed Delivered	\$128.00	\$187.20	
Delivered Cost per Ton DM	\$355.56	\$210.34	
Delivered Cost of Crude Protein (\$/ton)	\$1,226.05	\$1,168.54	\$169.21
Delivered Cost of TDN (\$/ton)	\$352.04	\$262.92	\$223.45
Delivered Cost of NE m (\$/Mcal/ton)	\$309.18	\$244.58	\$209.45
Delivered Cost of NE g (\$/Mcal/ton)	\$461.76	\$375.60	\$202.94
Delivered Cost of NE l (\$/Mcal/ton)	\$329.22	\$253.42	\$215.99

The highlighted cell is the better buy for that ingredient.

OK

<https://www.igrowlivestocktools.org/#!/calculators/feed-cost>



Prepared by: Dale A. Blasi  
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## Feedyard Summary Sheet

785-532-5427

Covid 19 Examples		Ration: creep diet		dbiasi@ksu.edu	
Feeding Period	7/1/20	8/1/20	Wind Exposure	some protection	Modifiers
Average Weight	425 lbs	range: 50	Hair Condition	clean/dry	no implant
Wt. @ 50% Choice	1175		Hair Coat	summer coat	no MGA
Breed Type	Beef		Avg. Air Temp. -F	77.3	no Beta agonist
Current Condition Score	5		Hide Thickness	thick	
Gender	steer		Maintenance Adj.	0 %	

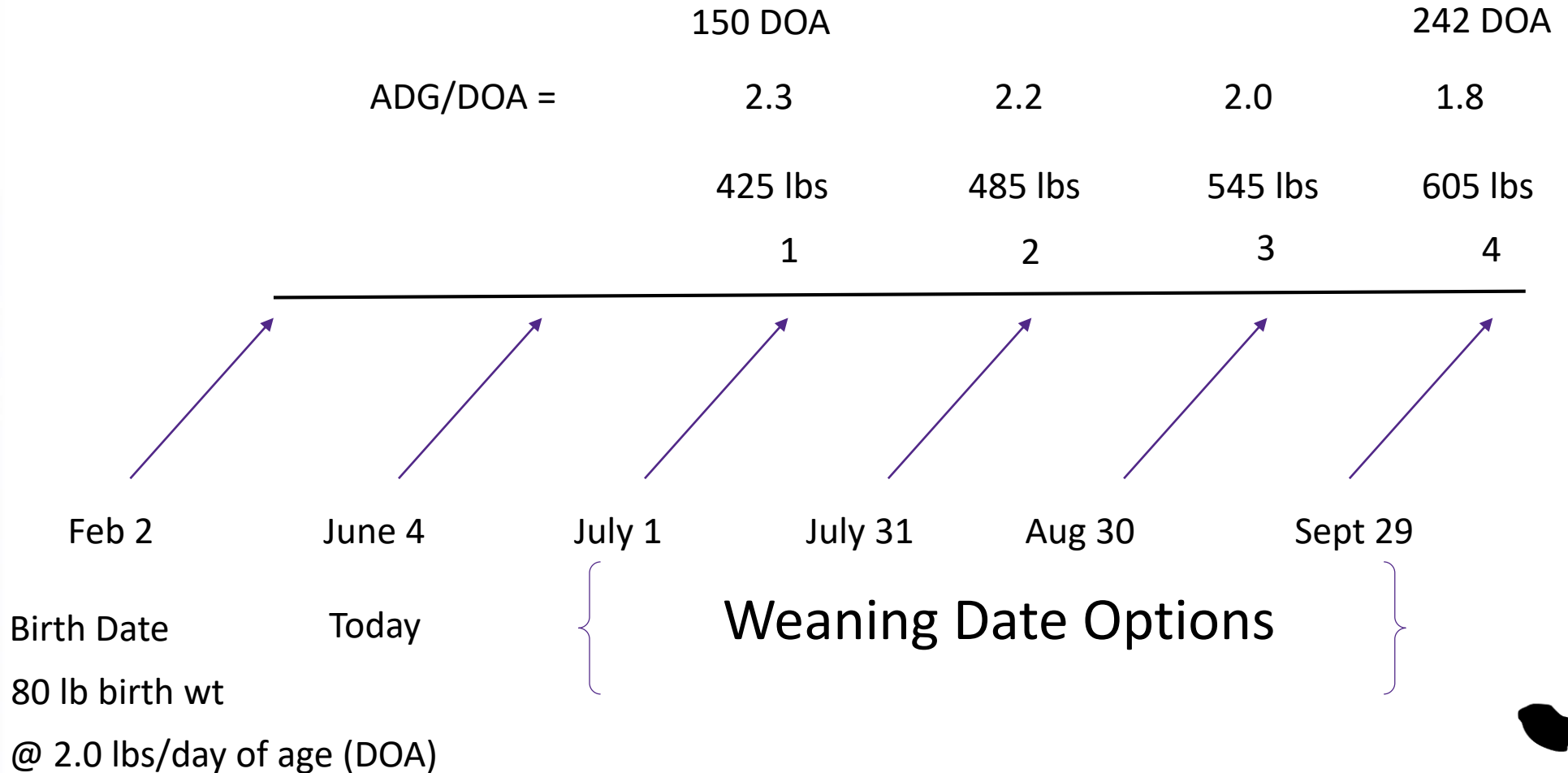
Ration Formulation		1 head		
Feed	% of DMI	% AsFed	Pounds	%waste
alfalfa- late b	28.46%	22.1%	4.0	
bluestem-dorman	20.1%	16.6%	3.0	
ddgw_s	15.1%	11.0%	2.0	
corn rolled	35.6%	27.6%	5.0	
grower mineral	0.8%	0.6%	0.1	
water	0.0%	22.1%	4.0	
Storage Shrink	1.0%	Delivered	18.1 lbs	
Bunk Loss		Consumed	18.1 lbs	

Ration Summary		31 days		
	400 lb	425 lb	450 lb	
DMI lbs	11.4	11.9	12.5	
Est. DMI	11.5	12.1	12.6	
lbs NE -Gain	2.2	2.2	2.2	
lbs MP -Gain	1.9	2.0	2.1	
peNDF %	RDP Ratio	Rumen pH	Ration DM	
14.2%	156.6%	5.96	66.0%	
DMI Ratio	99.0%	99.0%	99.0%	
DMI:BWt	2.85%	2.81%	2.77%	
MP Reqmt	90%	93%	96%	
Mcal NE/MP adj	0.19	0.19	0.20	
Feed:Gain	5.86	5.89	5.93	
lbs Daily Gain	1.95	2.03	2.10	
lbs Final Wt.	460	488	515	
\$0.50 \$/Hd/Day	\$1.44	\$1.48	\$1.53	
+yardage \$/lb Gain	\$0.74	\$0.73	\$0.73	
	\$/ton DM	\$/ton AF		
	\$164.61	\$162.98	\$108.66	\$107.59

----- Percent of Requirement Met -----					
TDN	69.9%	Calcium	108.0%	Selenium	172.9%
NE m Mcal/lb	0.69	Phosph.	146.7%	Zinc	90.1%
NE g Mcal/lb	0.43	Magnes.	168.7%	Copper	59.7%
Non Fiber Carb.	34.6%	Potassium	173.1%	Mangan.	100.8%
Cr. Protein	13.5%	Sulfur	151.0%	Cobalt	52.4%
Degradable CP	50.5%	Sodium	177.1%	Iodine	157.2%
Soluble CP	14.9%	Chlorine	162.0%	Iron	235.5%
Fat	4.1%	Vit. A	123.3%	Vit. E	2.6%

Manure-lbs/100 hd days		MGA	
N excr.	P excr.	K excr.	S excr.
14.6	2.8	12.1	1.9

# Marketing timeline for variable wean date



# CONCLUSION(S)

- Regardless of the environmental conditions, a producer should always monitor
  - Pasture status
  - Available harvested forages
  - Market
- Use Beefbasis regularly to establish your trigger points
  - If large enough to make sufficient lot sizes, stringently sort by size and sell
  - E.g. sell largest one-half of calf crop at end of July and remaining ½ month later.





# THANK YOU!

# QUESTIONS?

Please use the Question and Answer window  
in Zoom to post questions to our panelists.

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