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***FORMERLY PETERSON LABORATORIES***









# Lab Capabilities

- Feed/Forage/Fat Analysis
- Vitamins
- Trace Minerals
- Liver Biopsies
- Pesticide Screens
- Microbiological Screens
- Manure/Lagoon/Fertilizer
- Water
  - Drinking/Livestock/Irrigation
- Waste Water
- Accredited by:  
NFTA, AOAC, NIRSC, AOCS &  
KDHE

New this year...



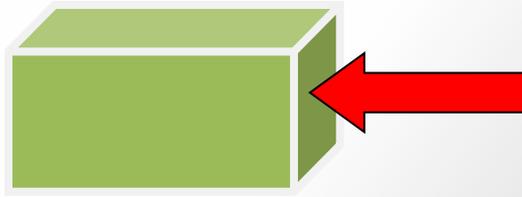




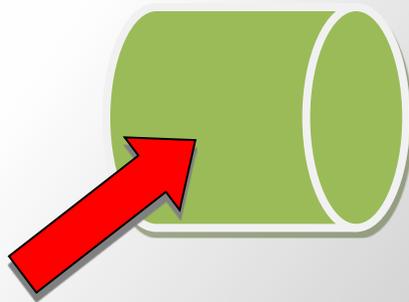
# FORAGE SAMPLING

- NFTA recommends probing a minimum of 10%
- Hay probe is essential for best sampling practices
- No probe? Best alternative is to cut the bale and collect multiple “slices” or “flakes”
- Worst scenario is to “grab” a handful of sample. This may result in lower protein, higher fibers & lower RFV/RFQ

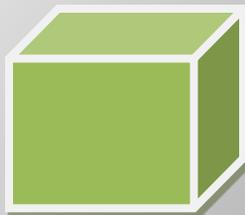
# Rectangular Bales



# Big Round Bales



# Square Bales



*Sample 90° to grain*





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Sample # 41155  
 Sample: Alfalfa  
 Other ID: NIR 5th Cut 46 Bales

Date Received: 10/03/2011  
 Date Reported: 10/05/2011  
 Total Fee: \$ 12.00

4 Example Feed Yard  
 1000 Corey Road  
 Hutchinson, KS  
 67501

### ANALYSIS

	Dry Basis	As Received	
Moisture		11.28	%
Dry Matter		88.72	%
Protein, Crude	21.97	19.49	%
ADF-Acid Detergent Fiber	24.68	21.90	%
aNDF - Neutral Detergent Fiber	28.94	25.68	%
NEL: Net Energy-Lactation	0.74	0.66	Mcal/lb
NEG: Net Energy-Gain	0.48	0.43	Mcal/lb
NEM: Net Energy-Maintenance	0.81	0.72	Mcal/lb
TDN: Total Digestible Nutrients	71.54	63.47	%
Calcium	1.35	1.20	%
Phosphorus	0.32	0.28	%
Potassium	2.87	2.55	%
Magnesium	0.26	0.23	%
RFV- Relative Feed Value	224		s.u.

RFQ/RFV	Grade	Quality
Over 185	Supreme	Excellent Dairy Hay
170 - 185	Premium	Dairy Hay
150 - 170	Good	Good Hay
130 - 150	Fair	Average Hay
Under 130	Utility	Poor Hay



Approved By: *M. A. Apur*

Copies:

# NITRATE (NO<sub>3</sub>)

- Reported as NO<sub>3</sub> & NO<sub>3</sub>-N
- Conversions:
  - NO<sub>3</sub>-N X 4.42 = NO<sub>3</sub>
  - NO<sub>3</sub> ÷ 4.42 = NO<sub>3</sub>-N
- Be careful not to confuse the two as the danger thresholds are different

# All values on DMB

NO <sub>3</sub>	NO <sub>3</sub> -N	Comments
< 4,500 ppm	< 1,000 ppm	Safe to feed under all conditions
4,500 – 6,500 ppm	1,000 – 1,500 ppm	Safe to feed to non-pregnant animals. If pregnant, limit to 50% of DM ration
6,500 – 9,000 ppm	1,500 – 2,000 ppm	Safely fed if limited to 50% of DM ration. If pregnant, limit to 25% of DM ration
9,000 – 15,500 ppm	2,000 – 3,500 ppm	Limit feed to 35-40% of DM ration. Feed >9,000 should NOT be fed to pregnant animals
15,500 – 18,000 ppm	3,500 – 4,000 ppm	Limit feed to 25% DM ration. Do not feed pregnant animals
>18,000 ppm	> 4,000 ppm	Do not feed. Potentially toxic

# Symptoms

## Chronic

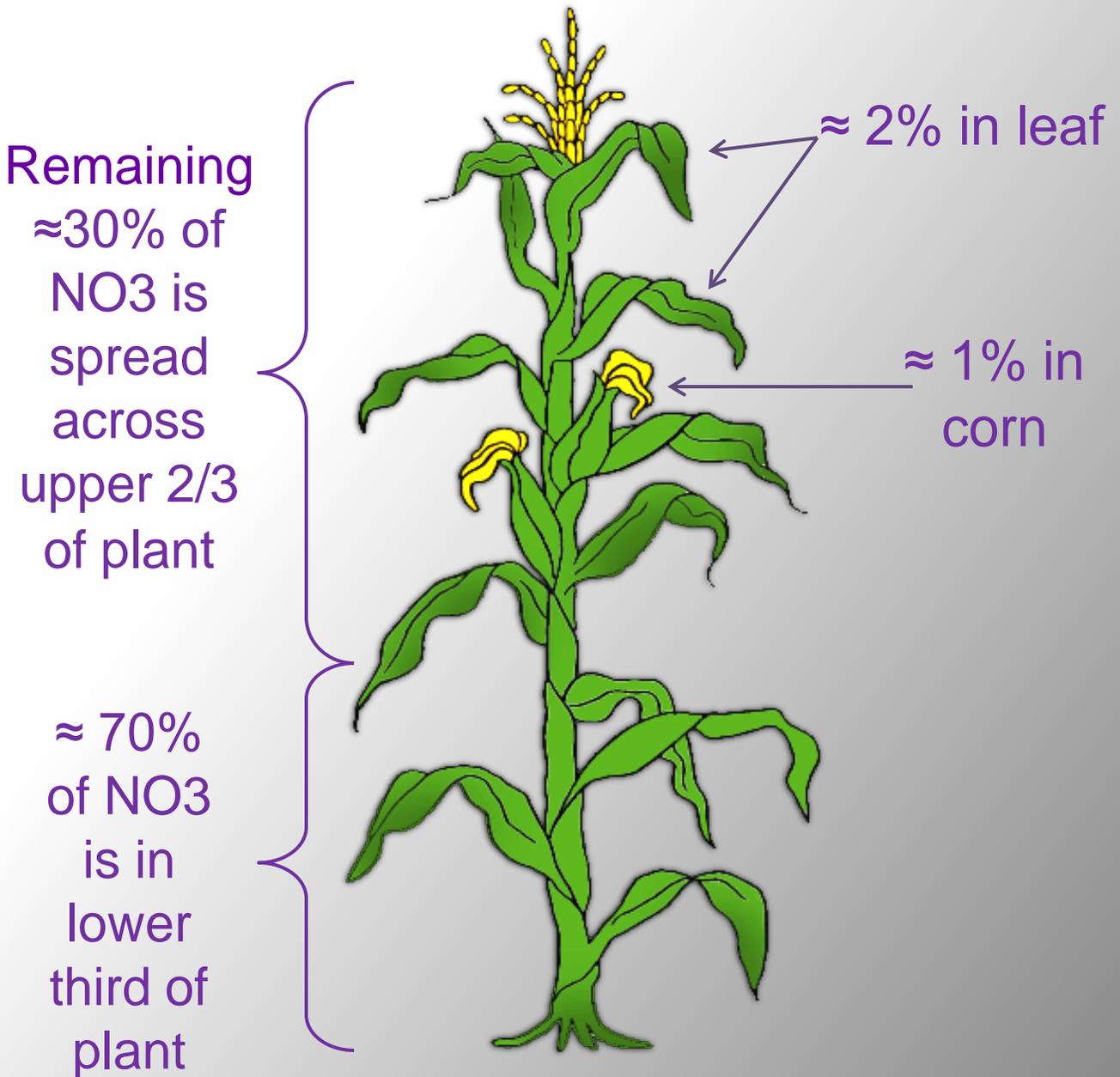
- Reduced appetite
- Diarrhea
- Runny eyes
- Weight loss
- Abortions

## Acute

- Cyanosis
- Labored breathing
- Convulsions, staggering
- Collapse, coma, death

***Symptoms dependant upon age, BCS, pregnancy, nutritional status***

# Nitrate Concentration



# Options

- Ensilage
  - Reduce  $\text{NO}_3$  Level 30 – 50 %
- Dilute
  - Mix with low  $\text{NO}_3$  hay; top dress with starch source, i.e. grain
- Utilize propionic bacteria
  - Condition for 10 days prior to feeding
- Don't turn out hungry cattle
- Don't overstock
- Provide fresh, low  $\text{NO}_3$  water
- Poor health/nutritional status increases risk

# Prussic Acid (HCN)

- Constantly run into clients who confuse NO<sub>3</sub> & HCN
  - Unlike HCN, NO<sub>3</sub> will not dissipate after a hard freeze
- HCN poses a threat to grazing animals especially after a drought-ending rain or in regrowth
- Can kill an animal within minutes after exposure whereas NO<sub>3</sub> can take days or weeks

# Prussic Acid Symptoms



**By the time symptoms are  
recognized it may be too late  
to treat the animal**

# HCN Symptoms

HCN toxicity acts more rapidly than NO<sub>3</sub> toxicity.

- Excessive salivation
- Labored breathing
- Staggering
- Convulsions → coma → death

# HCN Levels

Level	Comments
< 600 ppm	Acceptable
600 – 1,000 ppm	Caution, may be toxic
> 1,000 ppm	Considered toxic. Do not feed

**All values on DMB**

# RFV vs RFQ

- Scale developed by hay brokers to market & sell dairy hay
- RFV is calculated from the ADF & NDF and is based on the intake of digestible energy
- RFQ is calculated from ADF, NDF, Protein, Fatty Acids, & NDFd . The key is the digestible NDF (NDFd)

# RFQ/RFV Scale

RFQ/RFV	GRADE	QUALITY
> 180	Supreme	Excellent Dairy Hay
170 – 180	Premium	Dairy Hay
150 – 170	Good	Good Hay
130 – 150	Fair	Average hay
< 130	Utility	Poor Hay

# NIRS vs Wet Chem

- Wet chemistry uses chemicals to digest the sample prior to analysis
- NIRS = Near Infrared Spectroscopy
- NIRS is a useful tool but has limitations – high ash (dirt) levels, heat damage can affect results
- Use on alfalfa, alfalfa haylage, corn silage, grass hay (mixed/unknown), whole corn/milo, soybean hay
- NIRS, a.k.a. “Ring Test”